Economics 230a, Fall 2015 Lecture Note 1: Welfare Economics and the Role of Government

Public finance considers the role of government in the economy from both positive and normative perspectives. To understand this role, start with the two <u>fundamental theorems of welfare economics</u>.



The <u>first fundamental theorem</u> says that, under certain assumptions, all competitive equilibria are Pareto optimal. That is, they lie on the Pareto frontier that defines the set of possible allocations among individuals; on the frontier it is not possible to make someone better off without making someone else worse off.

But Pareto optimality defines optimality in only a limited sense; it does not allow us, for example, to rank outcomes A and B in the figure. To do this, we need some mechanism for ranking allocations. We typically use a <u>social welfare function</u>, $W(u^1, u^2, ..., u^H)$. Note that, because the scale of the utility function representing an individual's preferences is arbitrary, so is the social welfare function. Only the combined effect of an increase in individual *h*'s income on utility and an increase in individual *h*'s utility on social welfare, $W_h \partial u^h / \partial y^h$, matters. Indeed, all that matters is the relative values of $W_h \partial u^h / \partial y^h$ for different individuals.

Also, we assume that we can make interpersonal comparisons. This may be straightforward for individuals with identical preferences, as we can normalize so that the same bundle is assumed to yield the same level of utility; but among individuals with different preferences, there is no obvious unique normalization. For example, we can assign the same welfare weights to individuals with the same level of income, but this normalization implies different welfare weights at the same level of income if relative prices change. That is, if one person has a stronger preference intensity for good i than another person, an increase in the relative price of good i makes that person worse off relative to others at the same income level.

Note that we typically assume that $W_h \ge 0$, i.e., that the social welfare function is non-decreasing in individual well-being and therefore achieves a maximum at some Pareto optimum. Also, the standard social welfare function is based only on individual well-being, and therefore does not override individual preferences or incorporate other measures, for example inequality *per se*.

The <u>second fundamental theorem</u> says that each Pareto optimum can be achieved via a competitive equilibrium, if lump-sum taxes and transfers are available to shift individual endowments. For example, if initial endowments yield point A and our social welfare function prefers point B, we can impose a lump-sum tax on individual 2 and give it to individual 1 to induce this shift in the resulting equilibrium.

Based on the fundamental theorems, we have established a role for government, but it is a very limited one: imposing lump-sum taxes and transfers to choose the socially optimal point among Pareto optima. This is quite removed from the government activity we observe. What's missing?

First, the analysis so far does not take account of <u>market failures</u>, which can result for many reasons. If market failures exist, then a competitive equilibrium will generally not be Pareto optimal, so government intervention in the form of government spending, non-lump-sum taxes, and regulations, may improve outcomes.

Second, government's ability to use lump-sum taxes to improve the distribution of resources may be limited, and this leads to the use of more realistic taxes and transfer payments even in the absence of market failures.

Important Market Failures

The two classic types of market failures are public goods and externalities.

"Pure" public goods are defined as having two key characteristics:

- 1. Nonrival in consumption: $x^1 = x^2 = \ldots = x^H = x$.
- 2. Nonexcludable: no individual can be kept from consuming all of *x* if it is produced.

Characteristic 1 means that we want everyone to consume the good, because it is costless for them to do so once the good exists. Characteristic 2 means that private provision, even inefficient provision in which individuals have to pay to access the commodity, is not feasible, since individuals cannot be excluded from consuming and therefore can chose to pay 0.

If both conditions are satisfied, only public provision (or publicly funded private provision) is possible. If only condition 1 is satisfied, then purely private provision with non-negative profits is possible (example – software) but will not be efficient if a single price is charged, since average cost exceeds marginal cost.

Optimal provision: max $W(u^1, u^2, ..., u^H) \ni F(X, G) \le 0$, where $u^h = u^h(x^h, G)$, $\Sigma_h x^h = X$. $F(\cdot)$ is a very general production function that is convex and obeys constant returns to scale (homogeneous of degree zero), where inputs are negative arguments and outputs are positive; X is the vector of private inputs and outputs and G is the output of the public good.

Form a Lagrangian $L = W(u^1, u^2, ..., u^H) - \mu F(X, G)$; first order conditions are:

$$x_i^h$$
: $W^h u_i^h = \mu F_i \quad \forall h, i$ $G: \sum_h W^h u_G^h = \mu F_G$

Combining the first condition for different *i* and *h* yields the standard result that MRS = MRT for all goods and all individuals. Dividing the second condition by the first (ranging over *h*) yields:

$$\sum_{h} \frac{u_G^h}{u_i^h} = \frac{F_G}{F_i}$$

This says that we should sum MRS^h and set equal to MRT, because everyone consumes the public good. (This is sometimes referred intuitively as vertical summation of demand curves, although there is no market – and no demand curves – in this case.) This classic result is due to Samuelson (1954) and is commonly referred to as the Samuelson condition.

Problem: if we don't have a market, how do we know individual valuations? This lack of information explains why we might settle for private provision (in the case of excludability), even if it falls short of Pareto optimality.

Externalities represent a market failure or market absence that is associated with a functioning market. For example, pollution may result from production in a market that is competitive, but there is no market for the pollution itself. There are many ways to represent externalities, but consider an "atmospheric externality" to which all contribute and which affects all. That is, individual utility is $u^h(x^h, X_N)$, where X_N is aggregate output of the N^{th} consumption good. X_N can have a positive or negative effect on utility, corresponding to positive and negative externalities.

Assuming a CRS production function F(X) and forming a Lagrangian, we get the first order conditions:

$$x_{i}^{h}: \quad W^{h}u_{i}^{h} = \mu F_{i} \quad \forall h, i \neq N$$
$$x_{N}^{h}: \quad W^{h}u_{N}^{h} + \sum_{h} W^{h}u_{N+1}^{h} = \mu F_{N} \quad \forall h$$

The second condition includes an extra term to account for the impact that individual h's consumption has on all others. Dividing the second condition by the first (ranging over h) yields:

$$\frac{u_N^h}{u_i^h} = \frac{F_N}{F_i} - \sum_h \frac{u_{N+1}^h}{u_i^h} \quad \forall h$$

How can we achieve this outcome? In theory, we can do so by imposing a <u>Pigouvian tax</u> (subsidy) on each individual, equal to the damage (benefit) that individual's consumption of good N causes others. Again, though, we must know the damage or benefit in order to do so.

Other sources of market failure include imperfect competition and imperfect information. One may also include in this category so-called <u>merit goods</u> – cases where we may wish to override individual decisions for reasons of paternalism or because individual choices for some reason (other than imperfect information) fail to reflect the individuals' underlying preferences.